February 1, 2026 - April 30, 2026

PLAY TO WIN 2X SPIFF CHALLENGE



Smart Plays. Strong Networks. Bigger Payouts

Winning in today's market takes more than speed—it takes the right strategy. That's why Spectrotel is rewarding partners who play to win with **2X SPIFF incentives** on the solutions that power modern, high-performance networks. This is your opportunity to lead with **Managed Network Services and Ethernet over Fiber**—and get paid more for delivering outcomes your customers actually care about.

Managed Network Services

2X

Ethernet Over Fiber*

2X

*EOF SPIFF applies to qualifying Spectrum or AT&T deals only. See Terms

SPECTROTEL

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PLAY TO WIN PROMO

Promotion Terms:

- Managed Network Services promo includes: **Managed SD-WAN**, **Managed Firewall**, **Managed Mobile Router**, **Managed Switch**, **Managed Access Point,** or **Power Reboot-***when sold with other managed devices***.**
- Managed Network Services promo excludes: **Managed Routers.**
- Ethernet Over Fiber promo ONLY includes: **Spectrum or AT&T Services.**
- Eligible for new logos/customers or current customers that are new to Spectrotel services covered by this promotion.
- SPIFFs are paid on MRC's.
- Requires 36-month term length deal.
- Deals must be sold at standard rates.
- Chargebacks for disconnects < 12 months of activation.
- Promotion runs from **February 1, 2026- April 30, 2026**
- All quotes registered between the promotion period and sold by **April 30, 2026** will qualify.
- All services must be installed by **September 30, 2026** to qualify.
- Promotional SPIFFs are paid on the following cycle after the account is installed and the first payment is received.
- This Promotion will be deemed to be a rider to the Commission Schedules under the Sales Agent Agreement.
- Sales requiring special pricing and those that don't fit this criteria must have prior written approval for SPIFF eligibility.
- Other restrictions may apply.

For more details contact your Channel Manager or sales@spectrotel.com | 877.542.9200