

September 1, 2025- December 31, 2025

SPECTROTEL



Spectrotel SPIFF BLITZ '25 PROMO

BIG MOVES. BIGGER REWARDS!

In football, a blitz is designed to bring the heat - overwhelming pressure that forces a quick move and changes the outcome of the game.

That's exactly what SPIFF Blitz '25 is all about. In Q3 and Q4, Spectrotel is putting high-value bundles and aggressive SPIFF's in your hands to help you:

- ✓ Disrupt the competition
- ✓ Accelerate the close
- ✓ Maximize your payout

The Plays that Pay!

The Exotic Play

Managed Network Services

4X

+

Ethernet over Fiber

2X

All Out Play

Managed Network Services

4X

+

Internet over Fiber, Wireless or Cable

1X

The Safety Play

Managed Network Services

2X

SPIFF BLITZ

Promotion Terms:

- Managed Network Services promo includes: **Managed SD-WAN, Managed Firewall, Managed Mobile Router, Managed Switch, or Managed Access Point.**
- Managed Network Services promo excludes: **Managed Routers.**
- Eligible for new logos/customers or current customers that are new to Spectrotel services covered by this promotion.
- SPIFFs are paid on MRC's.
- Requires 36-month term length deal.
- Deals must be sold at standard rates.
- Chargebacks for disconnects < 12 months of activation.
- Promotion runs from **09/01/2025- 12/31/2025**
- All quotes registered between the promotion period and sold by **December 31, 2025** will qualify.
- All services must be installed by **June 30, 2026** to qualify.
- Promotional SPIFFs are paid on the following cycle after the account is installed and the first payment is received.
- This Promotion will be deemed to be a rider to the Commission Schedules under the Sales Agent Agreement.
- Sales requiring special pricing and those that don't fit this criteria must have prior written approval for SPIFF eligibility.
- Other restrictions may apply.

For more details contact your
Channel Manager or sales@spectrotel.com | 877.542.9200