

March 1, 2026 – June 30, 2026

SPECTROTEL

3X



POTS MADNESS SPIFF

POTS BOX SOLUTIONS

POTS OVER BROADBAND

PROTECT YOUR BASE. OWN THE ACCOUNT. TRIPLE YOUR REWARD

Traditional copper is sunsetting — but the real opportunity is protecting your customer base before disruption forces change. Lead with reliable, compliant POTS Transformation Solutions and protect your base before someone else steps in.

For a limited time, **earn 3X SPIFF on qualified POTS Transformation solutions.**

POTS MADNESS PROMO

Promotion Terms:

- POTS Madness promo **includes**: Spectrotel POTS in a Box®, Ooma AirDial, and POTS over Broadband.
- POTS Madness Promo **excludes**: E911, surcharge, professional installation, and device maintenance.
- Eligible for new logos/customers or current customers that are new to Spectrotel services covered by this promotion.
- SPIFFs are paid on MRC's.
- Requires 36-month term length deal.
- Deals must be sold at standard rates.
- Chargebacks for disconnects < 12 months of activation.
- Promotion runs from **March 1, 2026 - June 30, 2026**
- All quotes registered between the promotion period and sold by **June 30, 2026** will qualify.
- All services must be installed by **September 30, 2026** to qualify.
- Promotional SPIFFs are paid on the following cycle after the account is installed and the first payment is received.
- This Promotion will be deemed to be a rider to the Commission Schedules under the Sales Agent Agreement.
- Sales requiring special pricing and those that don't fit this criteria must have prior written approval for SPIFF eligibility.
- Other restrictions may apply.

For more details contact your
Channel Manager or sales@spectrotel.com | 877.542.9200